

## Added Value Services: Definitions & Charges

Clark Freightways' standard rates cover the transportation of commodities by a truck and driver including dock-to-dock pick-up and/or delivery of a single shipment in commercial areas of business, and in accordance with the normal practices and procedures of the carrier. For services beyond a standard pick-up and/or delivery, extra charges will apply in accordance with Clark Freightways' General Tariff and Added-Value Services as follows. "CWT" is defined as the charge per hundred pounds of a shipment. This document is subject to change.

- 1.00 PAYMENT OF CHARGES:** Any and all charges assessed pursuant to the following terms and conditions, shall be paid by the party responsible for the freight charges. When additional services (Added-Value Services or "AVS") are also required in order to complete pickup, crossdocking or delivery, the paying party is responsible regardless of who required it, whether or not the paying party is the consignor, consignee, or third party. Freight charges default to consignee if not indicated on the Bill of Lading.
- 1.01 APPOINTMENT:** **\$43.50 per shipment charge**  
This charge applies when a shipment requires:  
a) that the carrier book and schedule specific appointment time of pick-up or delivery or;  
b) that the carrier be required to perform the pickup or delivery during a specified range of time that requires any departure from the carrier's regular operating procedures.  
Appointment charges will be applied if the service is required by the customer in order to complete delivery.  
Carrier will not be liable for any damages, costs, and/or fines arising from appointment delivery.
- 1.02 BILL OF LADING CHANGE:** **\$25.00 per change**  
When requiring a change in the terms or other material information on the original Bill of Lading after the shipment is in carrier possession. Examples include the authorizing of a change regarding payment of freight charges (i.e. from prepaid to collect), or delivery address, the shipment will be subject to the above charge.
- 1.03 CALL-AHEAD:** **\$15.00 per shipment**  
Similar to an Appointment requirement, this charge applies when a shipper or consignee requires a Clark customer service representative to call or email ahead with a driver ETA for a pickup or delivery.
- 1.04 INSIDE DELIVERY OR PICK UP:** **\$6.40 per CWT with \$35.00 minimum**  
This charge will apply if inside pick-up or delivery is requested through a public entrance (rather than a designated freight door/ loading dock, or zone), there is no designated loading zone, or if the pickup or delivery is more than one truck length from the delivery vehicle.  
This charge can be applied in combination with other AVS charges such as Lift-gate Delivery.
- 1.05 COPIES OF DOCUMENTS:** **\$13.40 per document.**  
Where carrier is required to locate and provide copies of original documents (Bills of Lading or Proofs of Delivery).
- 1.06 ADMINISTRATION FEE:** **Subject to 4.25% on the entire amount of the freight invoice including additional charges and taxes.** This charge applies to freight invoices that do not have an established billable account to cover all admin processing.
- 1.07 CROSS-DOCK** **\$20.00 per skid spot with \$30.00 minimum**  
This charge applies when either  
a) the consignor has delivered a palletized shipment to Clark Freightways' dock for a consignee to pick up or;  
b) we provide a load/reload service at our facility.  
If hand-bombing is required, a sortation charge (1.31) will be applied.

- 1.08 CUBE (DENSITY): All rates are subject to freight being assessed at 10 lbs per cubic foot.**  
10 lbs. per cubic foot calculation = Length (in) x Width (in) x Height (in) / 1728 x 10. If the shipment's "cubed" weight is greater than the actual weight, the cubed weight will apply in the calculation of freight charges. Note: When it is not possible to load on top of a shipment, the cube dimension for that shipment shall be based on a minimum height of 6 feet.
- 1.09 DANGEROUS GOODS: \$45.50 per Bill of Lading**
- 1.10 DEMURRAGE: \$100.00 per day per dry trailer. \$193.32 + TL FSC per day per temperature controlled trailer and positioning charges determined by location.**  
The above rates will be given a free period of 24 hours after notification of availability. Saturdays, Sundays and Holidays will not be used in the computation of free time, but will be included in the assessment of charges.
- 1.11 DETENTION OF TRUCK AND DRIVER: \$43.80 per 1/4 hour or part thereof**  
The wait time and detention rate above applies when the driver is detained at the pick up or delivery point such that loading or unloading is delayed.  
Ex: delayed with no door or staff is unavailable to ship or receive
- 1.12 EXPRESS SERVICE: For Express Delivery Before 12pm Noon**  
"Guaranteed before noon delivery" - 30% on net freight charges with a \$75.00 minimum  
"Guaranteed overnight" - 20% premium on net freight charges with a \$50.00 minimum  
For further details and conditions, and to verify that your shipment would qualify for our express Must be pre-arranged
- 1.13 PROTECT FROM FREEZING:** This service will be provided when the shipper specifies on the Bill of Lading, PROTECT FROM FREEZING; cooler freight charges will apply.
- 1.14 RESIDENTIAL /HOUSE/ NON-COMMERCIAL DELIVERY: \$2.25 CWT with \$88.75 minimum.**  
This charge is applied when we pick up or deliver to a property that is a Private Residence OR requires a commercial vehicle to operate on a non-commercial route, whether the property operates as a business or not.  
Also applies to job site deliveries/pick-ups.
- 1.15 SWAMPER CHARGES: \$40 per hour with a 4 hour minimum**  
The above represents the cost of a driver's helper only. This charge would be applied if the driver required a helper to load or unload the freight. It is applied to the total time spent performing the work required, including the time from the domicile terminal and return.
- 1.16 LINEAR FOOT RULE: 1000 pounds per linear foot for shipments occupying 10 feet or more of trailer.**  
When the freight occupies 10 feet of trailer space or more (or is packaged in such a way that other freight cannot be stored on top of or on either side of it), the chargeable weight will be calculated at 1000 lbs per linear foot of space used.  
(i.e.: 25 feet of trailer space used = 25,000 lbs). See also, 1.08 Cube (Density).
- 1.17 LOCAL CARTAGE: \$103.00 per hour or part thereof with 2 hour minimum**  
Not a regular service offering, local cartage is provided only in specific service areas and dependent upon local availability of equipment and manpower. The above represents the cost of a driver, Tractor and Trailer or Straight Truck. It is applied to the total time between point of dispatch and final release of our driver and equipment.  
This charge will also apply when the carrier is requested to make a pick up or delivery at a location with limited access that may require a special piece of equipment.  
This service must be pre-arranged.

- 1.18 OVER-LENGTH FREIGHT: \$97.00 per shipment**  
Shipments containing one or more articles that equal or exceed 10 feet in length.
- 1.19 OFF HOUR PICKUP / DELIVERY: \$200.00 per shipment**  
This charge applies in addition to the prescribed freight charges for pickups / deliveries that fall between 6:00 p.m. to 6:00 a.m. This service requires to be pre- arranged at least 24 hours in advance. Any detention time will be charged in addition.
- 1.20 PACKAGING: Minimum packaging requirements:**  
Secure packaging or crating to withstand the normal rigors of transport. Inadequate packaging will be shipped at "Owner's Risk".
- 1.21 OFF-ROUTE: \$88.75 + FSC per shipment**  
This charge is applied when we pick up or deliver at a rural address, such as wineries, orchards or farms that are off regular truck routes or outside of local commercial zones.  
Rule of Thumb: within 5 km from main roads/commercial truck routes.
- 1.22 SCALING/CUBING: \$28.70 per shipment**  
**Shipments are subject to reweighing using weight and measure Canada approved scales.**  
For shipments subject to reweighing, the product, container, packaging, pallet and any other item attached to or part of the shipment will be included in the reweighed weight. Also applies to shipments where there is no weight noted on waybill or shipper does not know the actual weight. For cube rules see rule 1.08
- 1.23 SHIPMENT DELAY DISCLAIMER:**  
Clark Freightways and its partners will not be liable for any costs and/or fines as a result of shipment delay, including road closures, weather-related delays, and break downs.
- 1.24 STORAGE CHARGES: Dry Freight \$1.45 per CWT, per day - Minimum \$40.75 per day**  
**Temperature Control Freight - \$1.74 per CWT, per day - Minimum \$48.90 per day**  
This charge applies to any shipment delayed due to the actions or requirements of the shipper, consignee or paying party.  
- Freight Awaiting Transportation will begin at 7:00 am the day after the freight is received by the carrier.  
- Undelivered Freight will be allowed 24 hours free time from the published ETA schedule. Saturdays, Sundays and Holidays will not be used in the computation of free time, but will be included in the assessment of charges.
- 1.25 SUPPLEMENTARY PROOF OF DELIVERY: \$26.75 per shipment**  
This charge is applied when requested on the Bill of Lading to have the consignee:  
a) apply a store stamp (SS) to our proof of delivery; or  
b) obtain a back door receiving document (BDR); or  
c) sign any proof of delivery other than the carrier's own delivery receipt.  
Clark Freightways and its partners will not be liable for any costs and/or fines as a result of not obtaining either SS, BDR, or any other form of supplementary proof of delivery.

- 1.26 ATTEMPTED PICKUP/ DELIVERY: \$100.00 per attempt**
- a) ATTEMPTED DELIVERY:**
- This charge is applied when we have attempted to deliver freight and one of the following happens:
- Consignee requests we deliver at another time.
  - No answer at consignee's place of business.
  - Consignee or Shipper request we deliver to a different address than that noted on the waybill within the terminal service area.
  - Access to delivery area at time of delivery was restricted.
  - Rural residential address may also be subject to re-delivery charges.
- b) ATTEMPTED PICKUP:**
- This charge is applied when we have attempted to pick up freight and one of the following happens:
- Shipper requests we pick up at another time.
  - No answer at shipper's place of business.
  - Consignee or Shipper request we pick up at another address within the terminal service area, not originally noted on Bill of Lading.
  - Access to loading area at time of pickup was restricted and pick-up was cancelled.
  - No freight is available for pickup.
- 1.27 SURCHARGE ELIGIBILITY: All rates are subject to applicable surcharges.**
- 1.28 LIFT-GATE SERVICE: \$2.75 CWT with \$25.00 minimum**
- Charge applies if the shipper or the consignee does not have a proper shipping / receiving dock to ensure safe handling of the freight, or the shipper or consignee states that the use of a lift gate is a requirement.
- Note: Pallets exceeding 2000lbs will be broken down for safety and sortation/stacking. Charges (1.31) will apply.
- 1.29 TERMS OF PAYMENT:** Freight charges are due 30 days from date of shipment subject to interest charges on overdue accounts at 2% per month (24% per annum).
- 1.30 VALUATION:**
- Liability for damage and loss will be the lessor of the depreciated actual value, \$2.00 CDN per pound on the actual weight of the shipment or the declared value noted on the Bill of Lading.
- Declared value in excess of \$2.00 CDN per pound is subject to a valuation charge of 3%.
- Valuation charge = (declared value – (2 x actual weight)) x .03
- 1.31 SORTATION: \$2.75 CWT with \$28.00 minimum**
- Where sorting, stacking or segregating services are performed as required or requested by the Shipper or Consignee (ex: for inventory control) to successfully complete the pick up or delivery. Includes the breakdown of wrapped/sealed skids, or the restacking of unsafe shipments to the purpose of transport.

**1.32 CONSOLIDATION: \$2.15 CWT with \$26.50 minimum and \$150.00 maximum**

When one customer tenders multiple shipments to Clark Freightways from the same shipper, at the same location, day and time, then these shipments are delivered to the same consignee, at the same location, date and time, these shipments will be consolidated for rating and invoicing purposes.

**1.33 SINGLE SHIPMENT SURCHARGE: \$23.00 per shipment**

A single shipment picked up at one time and place, unaccompanied by any other shipments from the same pickup location and not subject to one of the exceptions below.

**Exceptions:** Shipments weighing 750 lbs or more  
The customer had 10 shipments in the previous 7 calendar days